

## Europass Curriculum Vitae



### Personal information

First name /Surname **Bogdan Paduraru**

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Nationality Romanian

Date of birth 23.09.1968

Gender m

Desired employment /  
Occupational field **Project sales manager, Residential Projects**

**Work experience** Nine years real estate experience in Bucharest member of APAIR  
*Realtor® is the Real Estate broker member of [APAIR](#) (Asociația Profesională a Agenților Imobiliari din România) who respect [Codul Etic APAIR](#) and European Standard in the Real Estate bussines. CRS® ([Certified Residential Specialist](#)) ia a title obtain by Realtor® after he get a degree, and get certified by Real Estate professional trainers*

2011- present: CEO at G3 imobiliare, coordinator of sale residential projects

2010 – 2011: Head of rental department at Doldora Bazar Bucharest

Dates 2009 – 2010: Senior broker real estate at Imobiliar Group,  
Project sales manager Odyseya Residence

2008 – 2009: Area sales manager at “VB Services” Real Estate Division of Volksbank Romania  
Training and motivate Volksbank employers ( franchise ) to sale real estate products  
Project sales manager Coravu Residence

2004 – 2008: Real estate advisor at Mister “D” Company  
Project sales manager American Village Pipera

1997 – 2004: Sales//Finance manager Representative at Auto Nation in Hollywood Florida at Maroone  
Honda of Hollywood

1995 – 1997: study mats at “Whitesburg University” Johannesburg South Africa , and sale door-to-  
door McMillan educational program and encyclopaedia.

1991 -1994: sale rep at art gallery “Hanul ciu Tei” specialise in fine porcelain and jewellery.

Occupation or position held Area sales manager at Corporate and Investment Division

Main activities and responsibilities Senior broker at Corporate and Investment Division

Name and address of employer G3 IMOBILIARE, Str Traian 103, et. 3, office B6, district 2, Bucharest

Type of business or sector Sales coordinator of real estate residential projects in Bucharest ( last project sold 25 apt in 1 month-  
November 2011 Project Izvorul Rece-Pache Developer Residence Inn SRL), [www.g3imobiliare.ro](http://www.g3imobiliare.ro) ,

**Education and training** 2011 certified CRS (Certified residential specialist )-Realtor( international recognition as real estate  
professional) member of APAIR

Dates -1989 finish High School in Bucharest

Title of qualification awarded -different sales training courses

Principal subjects/occupational skills covered -sales, project management, coordinate different real estate company to facilitate a smooth  
transaction in Real Estate Bussines

**Personal skills and competences** Highly motivated, hard worker up, long experience in commission sales

Mother tongue **Romanian**

Other language(s) **English**

Self-assessment

European level (\*)

Language

Language

Understanding		Speaking		Writing	
Listening	Reading	Spoken interaction	Spoken production		
yes	yes	yes	yes	yes	

(\*) Common European Framework of Reference for Languages

Social skills and competences

Highly motivated as a business consultant and not only as a sales agent, maintaining an open communication with our costumers in order to ensure the highest level of customer satisfaction for a close long term relationship.

Computer skills and competences

Yes

Other skills and competences

Experience to make a business plan for a real estate development and network info from the beginning( identify the land with convenient price, business plan, architecture and all approvals , construction companies at low prices, identify the end buyers , real estate planning/ sale, management experience

Driving licence

Yes class B